

## METRIX LAUNCHES ONLINE BUDGETARY PROPOSAL TOOL FOR SETPOINT™ SYSTEM

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HOUSTON, TX – Metrix Instrument Company today announced that it has released an online customer self-service application to generate budgetary proposals for its SETPOINT Machinery Protection System. The tool allows customers to log in securely and create a budgetary proposal using either an online version of the product datasheet or by entering specific details of older Bently Nevada™ monitoring systems that may have exceeded their recommended service life and are due for replacement. After logging in and configuring a SETPOINT system, the tool e-mails a PDF copy of the proposal to the user. Users can log in later to modify their proposals or add new proposals as required.

Randy Chitwood, Vice President of Condition Monitoring for Metrix, explains the significance of this development. “E-commerce is certainly not new, but it is conspicuously absent in most of the condition monitoring industry. This is particularly true for complex API 670-compliant monitoring systems like SETPOINT.” Continues Chitwood, “our online proposal tool is the first of many planned web-enabled capabilities we will be introducing over the next several years. It makes the process of obtaining correct part numbers and pricing for a SETPOINT system remarkably easy, and is part of an ongoing effort to ensure that Metrix the easiest company in our industry to do business with. We are placing equal emphasis on offering both the best technology in our industry and the most convenient commercial experience for customers. Our online SETPOINT proposal tool is the first of many steps we will be taking to achieve this goal.”



The new tool is available via links on the SETPOINT System’s landing page ([www.metrixsetpoint.com](http://www.metrixsetpoint.com)), or by directly navigating to <http://quote.metrixsetpoint.com>.

**About Metrix...** Metrix Instrument Company ([www.metrixvibration.com](http://www.metrixvibration.com)) is a leading supplier of machinery protection and condition monitoring products and services to industrial customers worldwide. Founded in 1965, Metrix was the first company to offer vibration transmitters, allowing vibration to be more easily integrated with existing plant control and monitoring systems accepting process measurement inputs via industry-standard 4-20mA signals. The company does business in more than 50 countries worldwide and, in addition to vibration transmitters, offers a comprehensive portfolio of vibration sensors, electronic and mechanical vibration switches, permanent monitoring systems, and associated field services for machinery diagnostics, system installation and maintenance, and training. A Roper Industries business, Metrix is headquartered in Houston, Texas. In addition to a global network of qualified sales and service partners, Metrix maintains factory-direct sales and service offices in Nevada, Texas, Pennsylvania, New Jersey, Florida, Ohio, China, Germany, Venezuela, and the U.K.

# **METRIX**

Experience Value

**For More Information...**

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